



WHAT OUR CUSTOMERS SAY

Discover how organisations like yours save time and money and drive real business results with Totara Learn. The following success stories show how Totara gives businesses all over the world the freedom to learn.



"What we like about Totara Learn is its chameleon-like ability to constantly morph to meet our ever-changing demands. As a result we have not needed to look beyond Totara as it has delivered on our needs to solve for 20+ countries, embed competency assessments and integrate an app, all without batting an eyelid."

JEREMY HOYLAND, SALES CAPABILITY DIRECTOR, PEPSICO



"Since the relaunch of Samsung Backstage, the feedback on the new look and feel of the website has been really positive. We are particularly pleased with the success of the new reward system - the almost addictive nature of the badge system has proven to be very popular with our members."

ZOE HAMILTON, ONLINE TRAINING COORDINATOR, SAMSUNG ELECTRONICS UK & IRELAND



"The Totara Learn platform enabled us to have our students study a web training or book a classroom session with the same simplicity as when they go to any other website or booking tool when planning their holiday, all in their own language."

PAUL AMMERLAAN, SENIOR SERVICE NETWORK COORDINATOR, YAMAHA MOTOR EUROPE N.V.



"Totara Learn provides us within our courseware and across the CMS unprecedented ability to be agile and cost effective with respect to modifications in content, and changes in sponsors and branding of our key program areas."

ANDREA BUCKERIDGE, COACH DEVELOPMENT MANAGER AT TENNIS AUSTRALIA



"We went for Totara Learn since we were searching for a modern LMS with a full feature set and an engaging user experience. With Totara Learn, we're self-sufficient and in control of our learning management system. At the same time, we can always reach out to our Totara Partner Xtractor when we want to get assistance in taking new steps forward."

SUSAN ROSENBLAD, TRAINING MANAGER AT KIA MOTORS SWEDEN



"We are very satisfied with the Hunkemöller Academy and proud of the results. The e-learning environment, certificates and badges closely match the Hunkemöller values and identity. Participants are thrilled and eager to share their achievements."

JOLANDE VAN DER MEER, GLOBAL MANAGER LEARNING & DEVELOPMENT, HUNKEMÖLLER



NESTE JACOBS

"We are excited how easy it is to share information between all of our offices around the world with Totara Learn. Thanks to the Appraisal and Learning Plan functions, the performance and development discussion process has gotten new elements and our focus has shifted more towards the important areas of performance feedback and competence development."

**INKA LÖNNSTRÖM-LAITINEN,
HRD MANAGER, NESTE JACOBS**


East Lancashire Hospitals
NHS Trust

"Totara gave us everything we wanted at a reasonable cost. The first company we looked at could have given us the Earth – and it would have cost the Earth, too. With Totara, they had e-learning capabilities plus the tracking and analytics capabilities, with room for us to add new custom capabilities as needed."

**RITA ANSBRO, ADMIN &
TECHNOLOGIES LEAD AT EAST
LANCASHIRE HOSPITALS NHS TRUST**

national
express

"We needed an LMS to bring all our resources together, kind of like a one-stop shop for learning! We liked Totara because we wanted a system that we could put our own identity on and still have the ability to change things. We're transitioning all the time and we needed a platform that could evolve with us as we go through our journey."

**JAMES RUTTER, HEAD OF
LEARNING AND DEVELOPMENT,
NATIONAL EXPRESS**

 brussels
airport
the heart of Europe

"We were in need of a learning management system to manage the training we provide to our external stakeholders and customers. The LMS we were looking for had to be efficient and user friendly, which we found in Totara. Neo Learning made sure that Totara meets our requirements in the best way possible. It's safe to say that Totara makes our job much easier and at the same time contributes to safer airside operations."

**NELE DE GREEF - PERFORMANCE
& TRAINING MANAGER,
BRUSSELS AIRPORT COMPANY**

jetBlue®

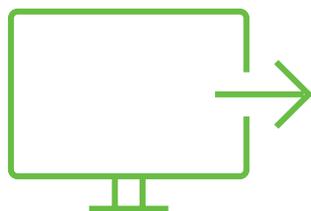
"We set out to empower JetBlue crewmembers to earn a college degree on their own terms. After enrolling, Scholars needed to be self-directed in their educational pursuit, and Success Coaches and Administrators needed the resources necessary to ensure their success. JetBlue Scholars is the first educational assistance programme of its kind, and we needed a 'first of its kind' technology solution. MyDegree brings all of the necessary components together, enabling Scholars to focus on their academic goals."

**CODY CLEVERLY, MANAGER OF
ACADEMIC PROGRAMS, JETBLUE**

 MINISTRY OF
JUSTICE
Tāhū o te Ture

"We are delighted with how easily Thrive has integrated into the Ministry. Our business groups are really embracing the chance to promote learning within their teams, and now that the initial launch is over, they are starting to explore the extensive reporting options available. It's been exciting talking with the different business groups, and being able to tailor reports and learning programmes specific to their requirements. We can really see the difference we are making to the Ministry."

**ANDREA LAMBELL, SENIOR
SOLUTIONS ADVISOR - SYSTEMS,
MINISTRY OF JUSTICE NEW ZEALAND**



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Freedom to Learn